

INTRODUCTION

Jalaj Softech LLP was established in 2023 aimed to providing the most economical and consumer-friendly solutions at competitive prices. Our primary focus is to build long-term relationships with our customers by delivering lucrative web design services. By integrating progressive IT solutions, top-notch internet marketing services, and innovative web design, we empower businesses to reach new levels of performance. Our mission is to consistently offer lucrative, high-quality solutions that align with your goals. With a wide customer base worldwide, our web application platform products have proven to be successful commercially. As a website design company, we have built countless websites, ranging from straightforward HTML sites to intricate database-driven e-commerce platforms.

The problem we are solving in brief

Jalaj Softech LLP is developing a software for efficient *Land Record Management System* can be used globally i.e. "DIGIMYLAND" it helps client to digitize their land and properties records as well as Geo map the same. Using the latest remote piloted aerial mapping technology to Geo map the land and properties information. Designed in such a way that a client can access each detail related to its land and properties assets in complete respect. Help to identify the anomaly between actual land and property area as per documents versus area as per geo mapping.

THE USP OF OUR PRODUCT

The Digimyland is the one of its kind products which is designed from the user per-say, it is a inclusiveness of physical and digital technology for recording and accessing the land records of the client globally. On the one hand it is capable to store the physical documents of actual land transaction on the other hand it gives facility to a client to store the information in digital format to access and use for multiple analysis on time to time. Beside the storage, its facilities to geo tagging and geo fencing of the physical area of land or property. Further to this a client can avail the value added services also like Vastu compliances, Financing , legal check and documentation, notification on physical development or change on the land.

OTHER SOLUTIONS OFFERINGS

Jalaj Softech LLP also offer customized software solutions tailored to the unique requirements of various sectors such as healthcare, finance, education, and retail. This ensures our clients receive tools that are highly relevant and effective for their particular use cases. We prioritize user-centric design in all our products, ensuring that they are intuitive, easy to use, and meet the needs of end-users. This focus on user experience helps drive higher engagement and satisfaction. Our solutions are built to be scalable and flexible, allowing businesses to easily adapt and expand their software infrastructure as they grow. This includes cloud-based services that provide the necessary scalability and reliability. We implement robust security measures and comply with the latest data protection regulations to ensure that our clients' data is secure.



GSTIN : 08AAUFJ0024H1ZD
LLPIN: ACE-4038



www.jalajsoftech.com
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Office Address-712, Mansarovar Plaza, Madhyam Marg,
Mansarovar Jaipur-302020, India

THE REVENUE MODEL

Revenue generation for Jalaj Softech LLP, can be diverse and multifaceted, leveraging various business strategies to monetize our products and services. Here is a detailed overview:

Current Revenue Generation Methods

- **Software Licensing:**

Perpetual Licenses: Customers pay a one-time fee for a perpetual license to use the software indefinitely.

Subscription Licenses: Customers pay recurring fees (monthly, annually) to use the software, often with updates and support included.

- **Software as a Service (SaaS):**

Subscription Fees: Offering software on a subscription basis where customers pay to access the software hosted on the cloud.

Tiered Pricing: Different pricing tiers based on features, user count, or usage levels to cater to different customer segments.

- **Consulting and Implementation Services:**

Customization: Charging clients for customizing the software to meet specific needs.

Implementation: Fees for the deployment and integration of software into the client's existing systems.

- **Maintenance and Support:**

Support Contracts: Annual or monthly fees for providing technical support and maintenance services.

Service Level Agreements (SLAs): Charging for different levels of support guarantees.

- **Training and Certification:**

Training Programs: Offering paid training sessions, workshops, and webinars.

Certification: Fees for certification programs to validate user expertise in using the software.

Future Revenue Generation Strategies

- **Expanding SaaS Offerings:**

- AI and Machine Learning: Incorporating AI and ML features to provide advanced analytics and automation, which can command higher subscription fees.

Vertical SaaS: Developing industry-specific SaaS solutions to target niche markets with tailored offerings.

- **Microservices and APIs:**

API Monetization: Charging for access to APIs, enabling third-party developers to integrate with the software.

Microservices: Offering microservices that can be purchased and integrated individually, providing modular flexibility.

ANY FUNDING RECEIVED OR STARTUP IS BOOTSTRAPPED: YES OR NO

Bootstrapped

CURRENT NO. OF EMPLOYEES (INCLUDING FOUNDERS):

15 (Fifteen)



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THE AUTHORISED REPRESENTATIVE FOR SIGNING

Mrs. Abhilasha Jain, Director

IS THERE ANY PRESENTATION OR WORKING WEBSITE OF THE COMPANY?

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