



PROPOSAL FOR OUR FLIGHT TICKET BOOKING SERVICES

We would like to introduce ourselves as a budding Travel Startup, **India Outtabox Pvt Ltd.**, approved and recognised by Startup India mission by PM Mr. Narendra Modi. We specialize in customising itineraries for International Tourists visiting India, making sure that they get most of our cultural experience, and make lot of friends. We strive in changing Tourism into "Friend-ism", and for the same we were even awarded as "Judges' Choice Award" in Startup Knockdown contest at Travel Trade Fair, Hyderabad.

We have started our new service for booking flight and train tickets, and offering you the best rates as per the industry. Our rates will be as follows:-

<p>For Flights: Booking Service Fee: Rs. 250* per person Cancelling /Modifying Tickets: Rs.500* per person</p>	<p>For Train: Booking /Cancelling/Modifying Tickets: Rs. 50* per person</p>
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*This charge will be additional to the airline charges and GST.

You can be assured on our best rates on flight tickets. **You can book our tickets only once you are sure that we are giving the best price.** We will invoice you every 15 days and you can pay on the invoice within 7 days of date on invoice.

We can also arrange for Help Desk/Concierge services for your employees, on certain terms & conditions, to provide various other services like Hotel Bookings, Utility Bills, various phone bill payments and recharges etc.

Looking forward to a longer and fruitful business relationship!!!

Regards,

(Vinny K Williams)